



Newsletter



Welcome

Welcome to the Autumn 2020 newsletter for users and partners of Datafile Software.

This newsletter contains details on features in our forthcoming release along with integrations with Partners and information on the current product roadmap.

Terry Moore

Managing Director
Datafile Software Solutions Limited

Contact Details

Telephone
01772 816 514

Email
office@datafile.co.uk

Website
www.datafile.co.uk

Knowledge Base
<http://kb.datafile.co.uk/>



Follow us on Twitter



Subscribe to our
YouTube Channel



In This Issue

- **Gold Software Maintenance Update – November 2020**
- **New Applications Available**
- **Datafile / Phocas Partnership**
- **Development Roadmap**



Gold Software Maintenance Update – November 2020

New Landing Page Features

1. Edit Data Items on Grid

SALES LEDGER ACCOUNTS									
ACCOUNT	NAME	SALESPERSON	TELEPHONE	COUNTRY	ANALYSIS	BALANCE	QUOTES	SALES_ORDER	CR.DR.NET
AL5050	Aftron AG	Mr Carl Brown	00166 2099530	Switzerland	Region 09	0.00	7,358.46	57,341.26	1,300,000.00
ASH001	Ash Developments Limited	Ms Karen Ashley	01232 452545	United Kingdom	Region 02	0.00	36.00	0.00	1,300,000.00
ASH003	Aspect Limited	Ms Karen Ashley	03623 543999	United Kingdom	Region 04	130,000.00	96.03	75,627.96	1,300,000.00
SAL001	Baldwin Industries PLC	Ms Karen Ashley	0151 229 8190	United Kingdom	Region 08	328,632.56	683.46	57,472.36	998,999.00
SAL002	Baltimore Corporation	Ms James Smythe	0171 458 6547	United Kingdom	Region 06	0.00	0.00	495,730.98	25,000,000.00
SAL003	Bennett Supplies Limited	Mr Carl Brown	01302 432123	United Kingdom	Region 09	0.00	3,659.00	0.00	900,000.00
SAL004	Balgrove Trading Limited	Ms James Smythe	01604 815322	United Kingdom	Region 03	0.00	3,724.99	328.00	900,000.00
SAL005	Baldwin Industries - East Mids	Ms James Smythe	0135 9322111	United Kingdom	Region 03	3,241.39	5,676.00	-364.00	2,500,000.00
SAL002	Baldwin Industries - West Mids	Ms Karen Ashley	0121 5403 2222	United Kingdom	Region 05	0.00	8,438.11	5.00	100,000.00
SAL009	Baldwin PLC Head Office	Mr Darren Hodges	0207 66440232	United Kingdom	Region 05	0.00	0.00	0.00	1,300,000.00
MAR001	Barrow Fields Limited	Ms Karen Ashley	0115 95478615	United Kingdom	Region 09	0.00	0.00	0.00	250,000.00
BO0003	Boeing Inc.	Ms Karen Ashley	001312 544 2000	United States of America	Region 30	1,666.71	0.00	32,470.51	5,000,000.00
CAP001	Caprice Leisure	Mr Darren Hodges	01772 761243	United Kingdom	Region 06	3,721.40	5,845.99	267.00	3,000,000.00
CHS001	CHS Products Limited	Ms James Smythe	0138 613249	United Kingdom	Region 01	0.00	0.00	896.94	500,000.00
DR0001	DI3 Cricket Limited	Ms Karen Ashley	0115 9871211	United Kingdom	Region 08	21,838.40	26,532.00	0.00	998,999.00
DAT001	Dateman Computers	Ms Karen Ashley	01234 544657	United Kingdom	Region 03	36.00	0.00	4,800.00	998,999.00
DAT002	Dateline Discount Supplies	Mr Darren Hodges	0151 203 2564	United Kingdom	Region 04	0.00	2,154.00	895.94	998,999.00
DAT009	Dateline Software Solutions	Mr Carl Brown	01772 816514	United Kingdom	Region 01	0.00	0.00	164.95	998,999.00
DR0001	Direct Supplies Limited	Ms Karen Ashley	01522 401287	United Kingdom	Region 04	0.00	4,111.83	596.00	998,999.00
FT2001	E22 Limited	Ms Karen Ashley	0115 9402123	United Kingdom	Region 03	0.00	30,400.00	2,227.04	998,999.00
EUR001	European Holdings Inc	Ms Karen Ashley	0049 241 113322	France	Region 02	2,462.22	0.00	1,155.44	1.00
EV0001	Eversheds LLP	Ms Karen Ashley	0115 3652133	United Kingdom	Region 08	60,000.00	0.00	0.00	998,999.00
GRB001	Greenvans of Widnes	Ms Karen Ashley	0151 424 9838	United Kingdom	Region 02	52,500.00	0.00	399.00	998,999.00
GRD001	Karfs Electrical Supplies	Ms Karen Ashley	0151 709 0929	United Kingdom	Region 02	0.00	0.00	4,800.00	998,999.00
GRD002	Karlskrona Office Supplies	Mr Darren Hodges	0151 709 5636	United Kingdom	Region 05	1,559.93	4,294.94	1,976.00	998,999.00
JRH001	Limestone 2T Supplies Limited	Ms James Smythe	01668 8127543	United Kingdom	Region 08	686.40	0.00	0.00	998,999.00
MAD001	Malgosa International Trading	Mr Darren Hodges	0034 987 232111	Spain	Region 06	2,952.40	64.80	2,520.64	998,999.00
MAR002	Markham Holdings Ltd	Ms Karen Ashley	01221 098956	United Kingdom	Region 04	787.30	0.00	0.00	998,999.00
MAR002	Marston Machines	Ms James Smythe	01224 873296	United Kingdom	Region 04	20,970.00	8,966.00	96.00	998,999.00
MAT001	Matrix 365 Limited	Ms James Smythe	0161 540240	United Kingdom	Region 07	0.00	0.00	0.00	998,999.00
DLT001	Outlook Manufacturing Limited	Ms Karen Ashley	0207 712123	United Kingdom	Region 07	0.00	2,750.00	2,371.00	998,999.00

Total: 641,254.42 Total: 91,928.79 Total: 792,933.34

Navigation icons: Back, Forward, Home, Search, Refresh, etc.

Bottom navigation bar: Recentset, Sales Analysis, KPI Summary, Transaction Details, etc.

The Landing Page set-up now allows an option to define 'Editable' fields.

Edit mode is selected by right-clicking on the grid. Editable fields are identified by the icon in the column heading.

The nominated items can then be changed directly by clicking into the field on the grid and typing in the new value.



Newsletter



2. Clone A Tab

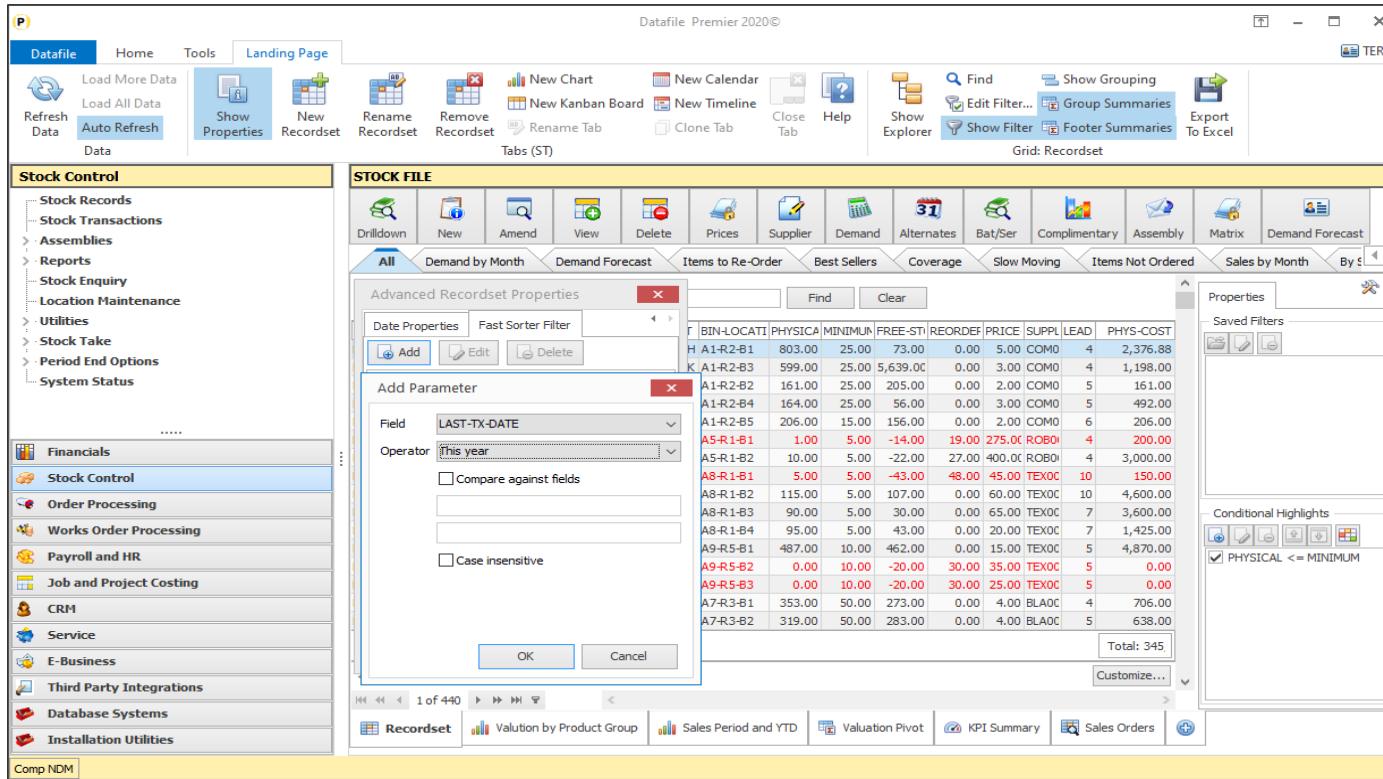
The screenshot shows the Datafile Premier 2020 software interface. The top menu bar includes 'Datafile', 'Home', 'Tools', and 'Landing Page'. The main toolbar contains icons for various functions like 'Calculator', 'Price Checker', 'Databases', 'Reports', 'Calendar', 'Discount Matrix', 'Database Plus', 'Tables', 'Stock Availability', 'Spooled Reports', 'Word List', 'Supplier Matrix', 'Forms', 'Multi-Task', and 'Utilities'. The left sidebar has a 'Financials' section with a tree view of 'Sales Ledger' (Customers, Sales Transactions, Allocations, Credit Control Manager, Statements, Enquire Account Details, Reports, Utilities, Currency Options, Period End, System Status), 'Stock Control', 'Order Processing', 'Works Order Processing', 'Payroll and HR', 'Job and Project Costing', 'CRM', 'Service', 'E-Business', 'Third Party Integrations', 'Database Systems', and 'Installation Utilities'. The central area displays the 'SALES LEDGER ACCOUNTS' screen with a grid of customer data. A context menu is open over a record, showing options like 'New Recordset', 'Rename Recordset F2', 'Clone Recordset' (which is highlighted in blue), and 'Remove Recordset'. The bottom of the screen shows summary statistics: Total: 548, Total: 54, Total: 18,951,2, and Latest: 11.

By default, when a new record set is created on a landing page, the items displayed are the default items defined within the Landing Page Manager.

By right-clicking on the existing record set tab and selecting to **Clone Recordset** a new tab is created using the same settings as the existing tab and it can then be renamed and edited accordingly.



3. Fast Sorter Filter



The screenshot shows the Datafile Premier 2020 software interface. The main window is titled 'STOCK FILE' and displays a grid of stock records. A 'Fast Sorter Filter' dialog box is overlaid on the grid. The dialog box has a section for 'Add Parameter' where 'LAST-TX-DATE' is selected and 'This year' is chosen as the operator. The main grid shows fields like BIN-LOCATION, PHYSICA, MINIMUM, FREE-STOCK, REORDER, PRICE, SUPPL, LEAD, and PHYS-COST. One specific record in the grid is highlighted in red, demonstrating the fast sorter filter in action.

As file sizes grow then sometimes you may experience a delay in displaying the Landing Page. If, for example, you have a large set of stock records then identifying the 'active' stock records can involve searching the entire stock table.

The new **Fast Sorter Filter** feature allows you to quickly identify and display the required records – speeding up display.



4. Automatic Refresh Timer

Application Panel (1 of 3) - Record List

Tools Edit Links

Ledger Enquiry Contacts Utilities

Calculator Price Checker Stock Availability Spooled Reports Messaging

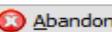
Calendar Discount Matrix Word List Supplier Matrix Utilities

Display Item Sort Item Descend

1 ORDER-REF	ORDER-REF	<input checked="" type="checkbox"/>
2 STATUS		<input type="checkbox"/>
3 DATE-INPUT		<input type="checkbox"/>
4 ADDED-BY		<input type="checkbox"/>
5 ACCOUNT		<input type="checkbox"/>
6 CUSTOMER		<input type="checkbox"/>
7 CUST-REF		<input type="checkbox"/>
8 ORDER-VALUE		<input type="checkbox"/>
9 FC-ORD-VAL		<input type="checkbox"/>
10 FC-CODE		<input type="checkbox"/>
11 DATE-REQ		<input type="checkbox"/>
12		<input type="checkbox"/>

Display F4 Items at Runtime
 Use Fixed Column Widths
 Remember Runtime Changes
 Apply Selection Criteria
 Reverse Prime-Index Order
 Maximum Records to Display 0
 Max index records to load before filtering 0
 Use record numbers (not prime index)
 Included Filtered Records in Maximum Records Count
 Check for grid refresh every x minutes 2

Define Extra Fields To Load Conditional Highlights Copy Landing Pages Security / Configuration Define Editable Fields

Action  Next  Save  Abandon

Comp NDM

Where a user is actively processing in Datafile the data displayed on their landing page is refreshed automatically after the action is completed. For example, if a user is entering sales orders and returns to the landing page the data is refreshed to include the latest orders.

In some environments a user may not be actively processing but instead waiting for data to appear on the landing page. For example, a warehouse operator waiting for an entry on the landing page for an order to be picked.

This new feature allows for a timer to be set so that the current landing page is updated automatically every X minutes on inactivity – i.e. if a user hasn't performed an action in Datafile for last '2' minutes the data on the landing page is refreshed.



5. Improved Search Options

Screenshot of Datafile Premier 2020© software interface showing the Stock Control module. The search bar at the top contains the text "Batteries +Pack".

STOCK-CODE	GROUP	DESCRIPTION	UNIT	BIN-LOCATION	PHYSICAL	MINIMUM	FREE-STOC	REORDER_N	PRICE-1	SUPPLIE	LEAD	PHYS-COST
MWBAT0002	Electrical	Duracell AAA Batteries	PACK	A1-R2-B3	599.00	25.00	5,639.00	0.00	3.00	COM00	4	1,198.00
MWBAT0003	Electrical	Duracell C Batteries	PACK	A1-R2-B2	161.00	25.00	205.00	0.00	2.00	COM00	5	161.00
MWBAT0004	Electrical	Duracell D Batteries	PACK	A1-R2-B4	164.00	25.00	56.00	0.00	3.00	COM00	5	492.00
MWBAT0005	Electrical	Duracell 9V Batteries	PACK	A1-R2-B5	206.00	15.00	156.00	0.00	2.00	COM00	6	206.00
Z1BAT0002	Electrical	Duracell AAA Batteries	PACK		6.00	25.00	6.00	19.00	3.00	COM00	4	12.00
Z1BAT0003	Electrical	Duracell C Batteries	PACK		24.00	25.00	24.00	1.00	2.00	COM00	5	24.00
Z1BAT0004	Electrical	Duracell D Batteries	PACK		18.00	25.00	18.00	7.00	3.00	COM00	5	54.00
Z1BAT0005	Electrical	Duracell 9V Batteries	PACK		20.00	15.00	20.00	0.00	2.00	COM00	5	20.00
Z2BAT0002	Electrical	Duracell AAA Batteries	PACK		0.00	25.00	0.00	25.00	3.00	COM00	4	0.00
Z2BAT0003	Electrical	Duracell C Batteries	PACK		0.00	25.00	0.00	25.00	2.00	COM00	5	0.00
Z2BAT0004	Electrical	Duracell D Batteries	PACK		0.00	25.00	-100.00	125.00	3.00	COM00	5	0.00
Z2BAT0005	Electrical	Duracell 9V Batteries	PACK		0.00	15.00	0.00	15.00	2.00	COM00	5	0.00
Z3BAT0002	Electrical	Duracell AAA Batteries	PACK		0.00	25.00	0.00	25.00	3.00	COM00	4	0.00
Z3BAT0003	Electrical	Duracell C Batteries	PACK		0.00	25.00	0.00	25.00	2.00	COM00	5	0.00
Z3BAT0004	Electrical	Duracell D Batteries	PACK		0.00	25.00	0.00	25.00	3.00	COM00	5	0.00
Z3BAT0005	Electrical	Duracell 9V Batteries	PACK		0.00	15.00	0.00	15.00	2.00	COM00	5	0.00
Z4BAT0002	Electrical	Duracell AAA Batteries	PACK		0.00	25.00	0.00	25.00	3.00	COM00	4	0.00
Z4BAT0003	Electrical	Duracell C Batteries	PACK		0.00	25.00	0.00	25.00	2.00	COM00	5	0.00

The **Find** option on the Landing Page has now been improved to allow for ‘and’ and ‘or’ search functions across the items displayed on the page.

In the example here the search is for “Batteries +Pack” and this finds ‘Batteries’ within the Description and ‘Pack’ within the Unit of Issue.

You can extend the search “Batteries +Pack +9V” for example will find entries with “Batteries” and “Pack” and “9V”.

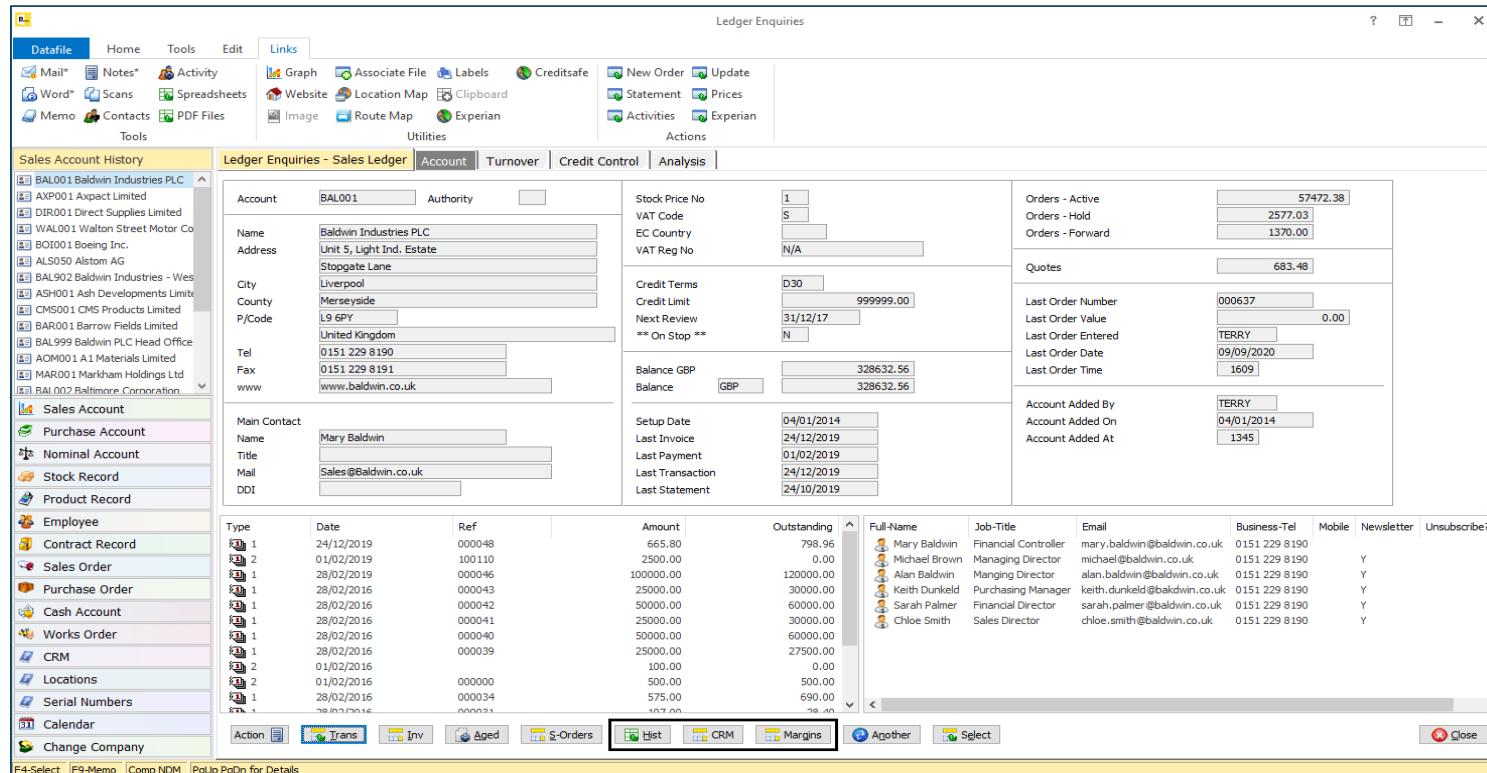
You can also use ‘or’ searches “Clarkes - Hugo” will find entries containing either “Clarkes” or “Hugo”



Ledger Enquiry Enhancements

The Ledger Enquiries are one of the most popular areas of the system. New features added to the Ledger Enquiry in this release include the following.

1. Additional History Databases



A **History** or Enquiry database is a user-definable drill-down option from the main application to another linked database. The Sales enquiry, for example, could drill-down options to show CRM Activities for the customer, Special Prices (Discount Matrix) entries for the customer or any other line-of-business ProFiler application database you have in place.

In this release the options for history databases have been extended for the following applications:

Sales Ledger now allows three history databases. Stock Control now allows three history databases. Sales and Purchase Order Processing now allow two history databases. Bill of Materials / Works Orders now allow two history databases.



2. Stock Location Panel

Ledger Enquiries

Links: Mail, Notes*, Activity, Word, Scans, Spreadsheets, Memo, Contacts, PDF Files, Tools; Graph, Associate File, Labels, Website, Location Map, Clipboard, Assembly, Image, Route Map, Utilities, Actions.

Ledger Enquiries - Stock Control (Main, Demand, Image, Other)

Stock Code: MW BAT001	Description: Duracell AA Batteries	Physical: 803.00
	Pack of 10	PO On Order: 5.00
Issue Unit: EACH		PO Forward: 0.00
VAT Code: S	Non-Stock	BOM On Order: 0.00
Stock Image: MWBAT001.JPG		SO Reserved: 735.00
Cost Price: 2.96	Per: 1	SO Forward: 5.00
Price 1: 5.00	Per: 1	BOM Reserved: 0.00
Price 2: 4.60		Picked: 1.00
Price 3: 5.29	Last Cost:	Free Stock: 68.00
Price 4: 6.08		Free Current: 73.00
Price 5: 7.00		PL Nominal: 11010
Last TX: 28/02/2019		PL Nominal: 21010
Last Sale: 28/02/2019	Sales Analysis: 5	Minimum Stock: 25.00
Last Purchase: 28/02/2019	Purch Analysis: 105	Ideal Buy Qty: 20.00
		Est Usage: 9.50
		Supplier: COM001
		Lead Time: 4
Container Orders Active: 500.00		

Stock Record History

- MWBAT0001 Duracell AA Batterie
- MWZZZ0011 Component 1
- MWFO0002 HNZ Spaghetti - La
- MWCSH001 Clares Shoe - Broc
- MWCL003 Hugo Boss Trousers
- MWZZZ0001 Manufactured Item
- MWSTV0001 Samsung 40" HD LE
- MWCAB0001 TV Cabinet - 40-46
- MWCSH002 Clares Shoe - Boo
- MWCUS004 Cushions - Brown
- MWCUS003 Cushions - Blue
- MWBAT0004 Duracell D Batterie
- MWCSH003 Clares Shoe - Plair
- MWRAT0005 Duracell 9V Batterie

Sales Account

Purchase Account

Nominal Account

Stock Record

Product Record

Employee

Contract Record

Sales Order

Purchase Order

Cash Account

Works Order

CRM

Locations

Serial Numbers

Calendar

Change Company

Action, Trans, Sales, Purch, Works, Hist, Det, All, Loc, Another, Close

F4-Select, F5-Next, F6-Prev, F9-Memo, Comp NDM, PgUp PgDn for Details

A new panel option is available within the Stock Ledger Enquiry to display stock availability at all Warehouse locations. Up to 10 items can be displayed from the Stock database.



3. Increased List of Items in Panels

Ledger Enquiries

Links

Datafile Home Tools Edit

Sales Account History

Ledger Enquiries - Sales Ledger Account Turnover Credit Control Analysis

Account	BAL001	Authority		Stock Price No	1	Orders - Active	57472.38
Name	Baldwin Industries PLC			VAT Code	S	Orders - Hold	2577.03
Address	Unit 5, Light Ind. Estate Stopgate Lane			EC Country	N/A	Orders - Forward	1370.00
City	Liverpool			VAT Reg No		Quotes	683.48
County	Merseyside			Credit Terms	D30	Last Order Number	000637
P/Code	L9 6PY			Credit Limit	999999.00	Last Order Value	0.00
Barrow Fields Limited	United Kingdom			Next Review	31/12/17	Last Order Entered	TERRY
BAR001 Barrow Fields Limited	0151 229 8190			** On Stop **	N	Last Order Date	09/09/2020
Fax	0151 229 8191			Balance GBP	328632.56	Last Order Time	1609
www	www.baldwin.co.uk			Balance	GBP	Account Added By	TERRY
Main Contact	Mary Baldwin			Setup Date	04/01/2014	Account Added On	04/01/2014
Name	Mary Baldwin			Last Invoice	24/12/2019	Account Added At	1345
Title				Last Payment	01/02/2019		
Mail	Sales@baldwin.co.uk			Last Transaction	24/12/2019		
DDI				Last Statement	24/10/2019		

Type Date Ref Total Allocated Outstanding Due-Date Full-Name Job-Title Email Business-Tel Mobile Newsletter Unsubscribe?

1	24/12/2019	000048	796.96	0.00	798.96	23/01/2020	Mary Baldwin	Financial Controller	mary.baldwin@baldwin.co.uk	0151 229 8190		
2	01/02/2019	100110	2500.00	2500.00	0.00		Michael Brown	Managing Director	michael@baldwin.co.uk	0151 229 8190	Y	
1	28/02/2019	000046	120000.00	0.00	120000.00	30/03/2019	Alan Baldwin	Manging Director	alan.baldwin@baldwin.co.uk	0151 229 8190	Y	
1	28/02/2016	000043	30000.00	0.00	30000.00	29/03/2016	Keith Dunkeld	Purchasing Manager	keith.dunkeld@baldwin.co.uk	0151 229 8190	Y	
1	28/02/2016	000042	60000.00	0.00	60000.00	29/03/2016	Sarah Palmer	Financial Director	sarah.palmer@baldwin.co.uk	0151 229 8190	Y	
1	28/02/2016	000041	30000.00	0.00	30000.00	29/03/2016	Chloe Smith	Sale Director	chloe.smith@baldwin.co.uk	0151 229 8190	Y	
1	28/02/2016	000040	60000.00	0.00	60000.00	29/03/2016						
1	28/02/2016	000039	30000.00	2500.00	27500.00	29/03/2016						
2	01/02/2016		100.00	100.00	0.00							
2	01/02/2016	000000	500.00	0.00	500.00							
1	28/02/2016	000034	690.00	0.00	690.00	29/03/2016						
1	28/02/2016	000021	128.40	100.00	28.40	29/03/2016						

Action Trans Inv Aged S-Orders Hist CRM Margins Another Select Close F4>Select F9>Memo Comp NDM PgUp PgDn for Details

An earlier release allowed the main Ledger Enquiry screens to be enlarged to allow for more data to be displayed. Increasing the width of the Enquiry screen also increased the width of the panels below the Enquiry screen.

Previously up to 5 data items could be displayed for the left and right panels. The number of items that can be listed has now been increased to 10.



New Application - Digital Signatures in Order Processing Documents

QUOTE

Datafile Demonstration Limited
Windgate Lodge
Windgate
Tarleton
Lancashire
PR4 6JF

Tel: 01772 816514

V.A.T. Registration No
123-4567-89

Account	Date	Quote No
AXP001	28/02/2019	000640

Code	Description	Quantity	Price	Value	Tax
MWBAT0002	Duracell AAA Batteries Pack of 10	1.00	0.01	0.01	S
MWBAT0002	Duracell AAA Batteries Pack of 10	2.00	0.01	0.02	S
MWBAT0001	Duracell AA Batteries Pack of 10	24.00	4.00	96.00	S

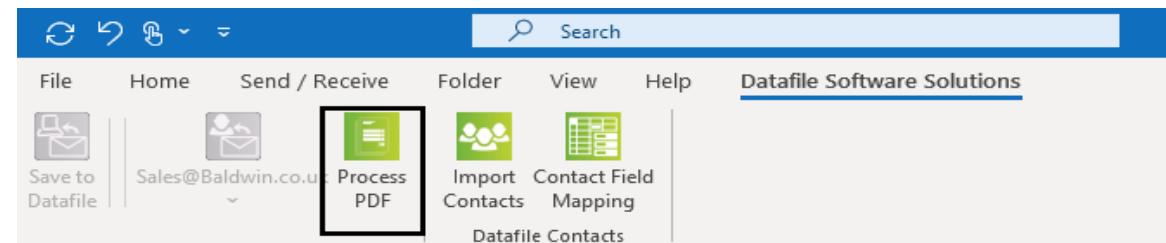
Digital Signature Details

Customer Order No	000640	Goods Total	96.03
Dated	28/02/2019	V.A.T.	19.20
Required By	John Doe	Total Quote Value	115.23
Signed	John Doe		

Traditionally clients send PDF Quotes or Order Documents by email. They then print them out, sign them, scan them back in and email back. When received back users then printed them out, filled them with the order documentation and updated the order manually with the customer's order number etc.

Within the Document Design for your Quote, Order Acknowledgement or Purchase Order Confirmation this new application allows you to add PDF Form Fields and link them to a data item. These form items can then be positioned on the document template. When you print the document to PDF / Email these form items are embedded within the PDF ready for the recipient to complete.

On receipt your customer or supplier opens that PDF and records the required detail on the PDF itself – i.e. they enter their order number, sign, and date the order in our example here. The updated PDF can then be saved and emailed back. The returned PDF can then be processed using our new plug in for Microsoft Outlook.



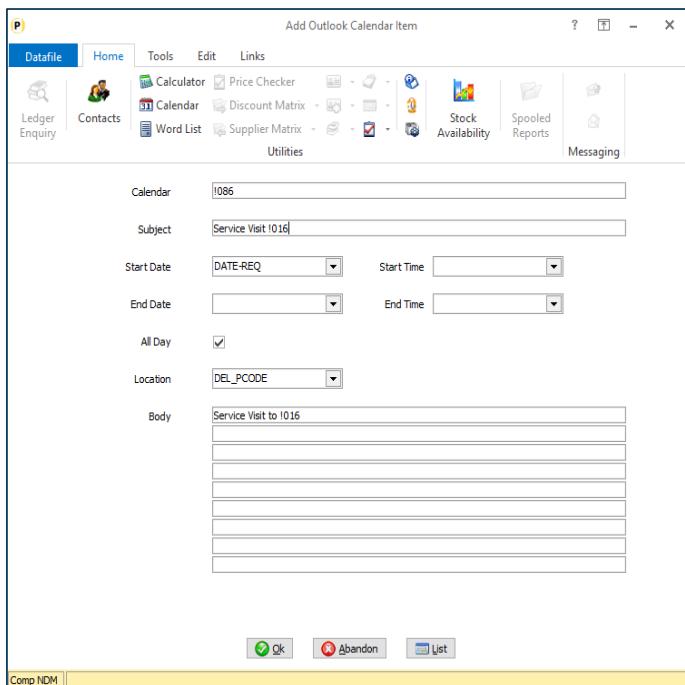
Clicking on the **Process PDF** button would save the PDF into the Associated Files folder for the order / quote and update the Sales or Purchase Order with the data items edited on the PDF.



New Application – Advanced Alerts

Setting Alerts in the system that trigger events such as sending Emails or updating Notes has been popular with clients. This new **Advanced Alerts** application provides for wider interaction with Office 365 and the Datafile CRM application.

1. Automatically Create an Outlook Diary Entry

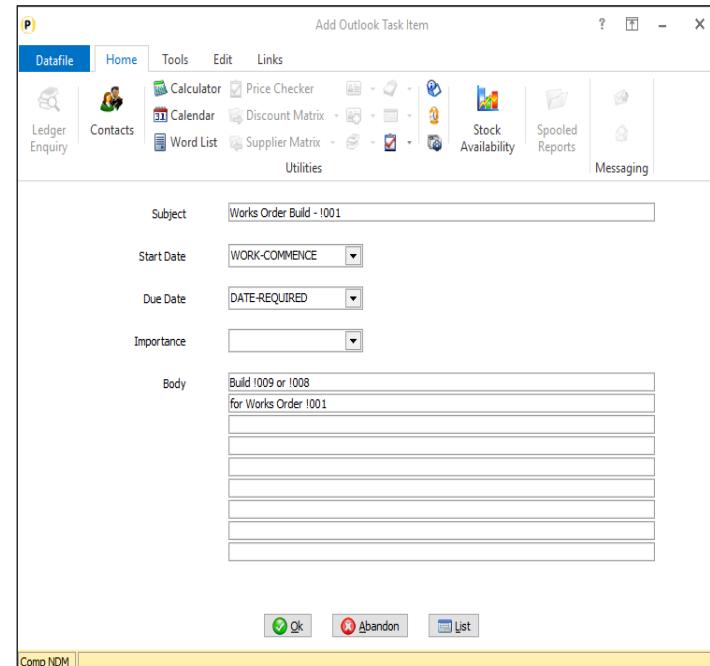


The screenshot shows the 'Add Outlook Calendar Item' dialog. The 'Subject' field contains 'Service Visit 1016'. The 'Start Date' is set to 'DATE-REQ'. The 'All Day' checkbox is checked. The 'Location' dropdown is set to 'DEL_PCODE'. The 'Body' text area contains 'Service Visit to 1016'. At the bottom, there are 'Ok', 'Abandon', and 'List' buttons.

An alert can now create an Outlook Calendar Entry – ideal where a user does not have access to the Datafile system but requires notification of events.

In the screenshot example an alert has been set to create an Outlook Calendar Entry for a site visit by engineer when a Sales Order is entered.

2. Automatically Create an Outlook Task Entry



The screenshot shows the 'Add Outlook Task Item' dialog. The 'Subject' field contains 'Works Order Build - 1001'. The 'Start Date' is set to 'WORK-COMMENCE'. The 'Due Date' is set to 'DATE-REQUIRED'. The 'Importance' dropdown is empty. The 'Body' text area contains 'Build 1009 or 1008 for Works Order 1001'. At the bottom, there are 'Ok', 'Abandon', and 'List' buttons.

Microsoft Outlook allows you to create and maintain a "To Do" List enhanced with reminders and tracking. This new option allows you to use an Advanced Alert to create an Outlook Task.

In the screenshot example a Task would be created for the building of a Works Order.



3. Create A CRM Activity

Add Activity Log Alert

DFD to write alert to: .\NDM-ACT.DFD

Activities Item	Use Field?	Field	Free Text
Copy-Item 1	<input checked="" type="checkbox"/>	1	Follow Up Account On Stop
Copy-Item 2	<input type="checkbox"/>	0	Account 1001 - 1002 Placed On Stop
Copy-Item 3	<input type="checkbox"/>	0	as Overdue by 1096 Days
Copy-Item 4	<input type="checkbox"/>	0	Chase for Payment
Copy-Item 5	<input type="checkbox"/>	0	
Copy-Item 6	<input checked="" type="checkbox"/>	0	
Copy-Item 7	<input checked="" type="checkbox"/>	0	
Copy-Item 8	<input checked="" type="checkbox"/>	0	
Copy-Item 9	<input checked="" type="checkbox"/>	0	
Copy-Item 10	<input checked="" type="checkbox"/>	0	
Copy-Item 11	<input checked="" type="checkbox"/>	0	
Copy-Item 12	<input checked="" type="checkbox"/>	0	
Copy-Item 13	<input checked="" type="checkbox"/>	0	
Copy-Item 14	<input checked="" type="checkbox"/>	0	
Copy-Item 15	<input checked="" type="checkbox"/>	0	
Copy-Item 16	<input checked="" type="checkbox"/>	0	
Copy-Item 17	<input checked="" type="checkbox"/>	0	
Copy-Item 18	<input checked="" type="checkbox"/>	0	
Copy-Item 19	<input checked="" type="checkbox"/>	0	
Copy-Item 20	<input checked="" type="checkbox"/>	0	

Action  Ok  Abandon

Comp NDM

This new Advanced Alert allows you to add an entry into the Datafile CRM Activity database.

In the screenshot example an Alert has been configured to create a CRM Activity to follow up with the customer when their account has been placed on stop. Other example activities might include triggering a follow up for a quote, chasing a supplier for a purchase order delivery date etc.

Whilst primarily designed to add entries into the Activity database the Alert is user definable as to the database that records are to be added to so can be used to add new records into any Datafile Database



Phocas.

Got data. Get results.

Phocas Business intelligence for Datafile



Analytics

Specialists in data analytics and business intelligence for manufacturing, wholesale distribution and retail.



Visualizations

Bring data to life and use it as a daily guide with meaningful dashboards that update you on your progress towards targets.



Dashboards

Spreadsheets and static reports? It's much easier and more rewarding to see it in action on live dashboards.



Collaboration

Get on the same page as your team. Share facts and figures and move towards your goals together.



Reporting

From a rich visual summary, you can quickly jump into the underlying detail.



Technology

Phocas meets strict requirements around security, compliance, availability and performance.

Datafile Software Solutions have partnered with Phocas to provide integration to their range of award-winning Business Intelligence solutions.

Identifying sales opportunities. Growing margins. Optimising processes. It is possible to achieve these and more with one of the most valuable assets at your fingertips: data. Phocas delivers best-in-class analytics to Datafile users, helping them drill into key information and follow their train of thought to gain insights, empowering them to make better decisions for their business. Phocas offers an out-of-the box solution for Datafile and integrates seamlessly with all versions.



Focus Reset

The Headlines

Welcome to Phocas

Monthly Sales Summary

By Customer Type

By Country

Sales vs Budget

Key Statistics

NON Filtered

Sales Turnover	Rolling 12 Months	Profit	Rolling 12 Months	Average GP %	Rolling 12 Months	Units Sold	Rolling 12 Months
£74,678,222.79		£16,724,074.94		22.39%		331,355	

Live dashboards give the full picture at a glance. Customer scorecards enrich conversations and grow orders. Visually presenting performance improves individual and team responsiveness. It is easier to track, share and enhance what is happening across your business with visual information and vibrant reports.

If you are interested in learning more then we have a webinar running on Wed 18th November at 11am.

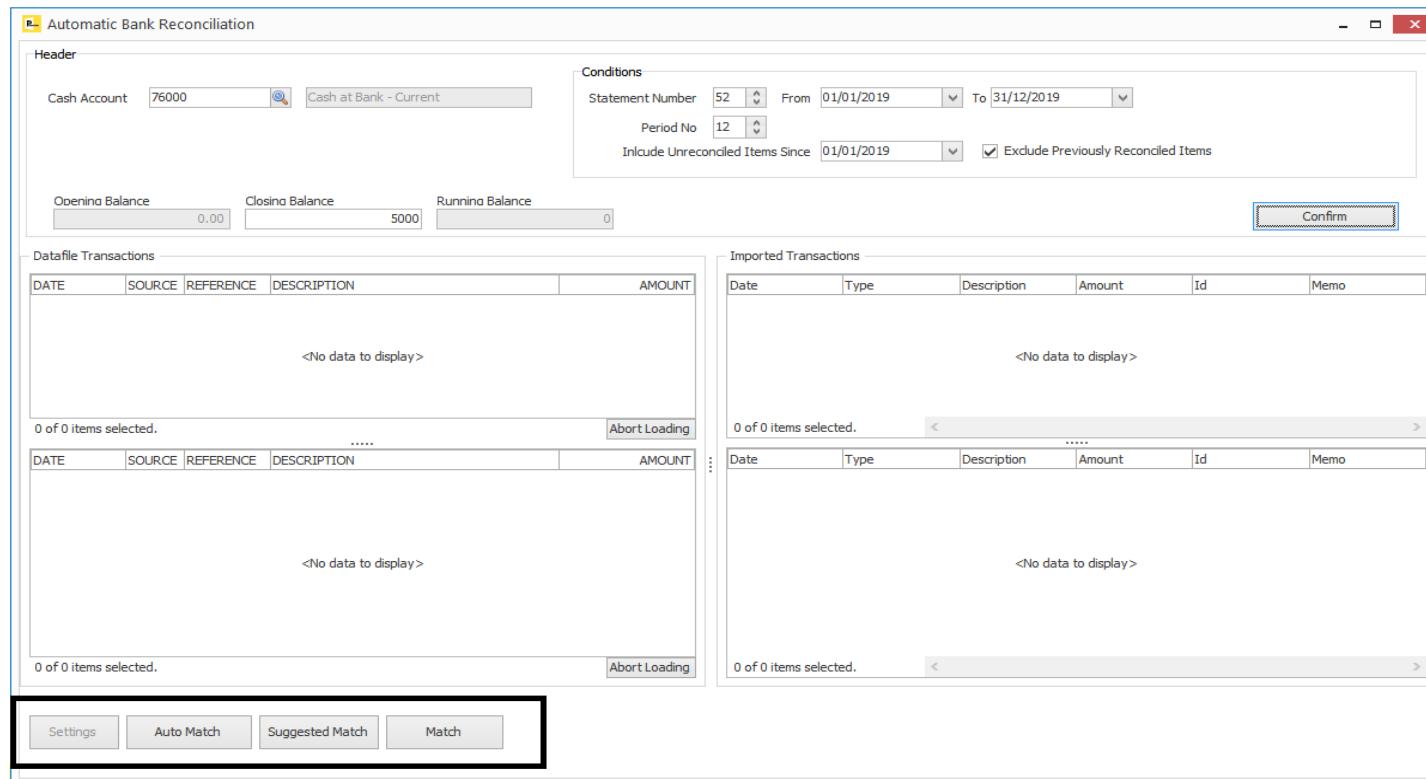
Please click on the link below:

[Register Here](#)



Roadmap for 2021

1. New Application – Automatic Bank Reconciliation



The screenshot shows the 'Automatic Bank Reconciliation' application window. At the top left is a header section with 'Cash Account' set to '76000' and 'Cash at Bank - Current'. To its right is a 'Conditions' panel with fields for 'Statement Number' (52), 'From' (01/01/2019), 'To' (31/12/2019), 'Period No' (12), and 'Include Unreconciled Items Since' (01/01/2019). A checked checkbox 'Exclude Previously Reconciled Items' is also present. Below these are three balance fields: 'Opening Balance' (0.00), 'Closing Balance' (5000), and 'Running Balance' (0). A 'Confirm' button is located to the right of the conditions panel.

The main area contains two tables. On the left is the 'Datafile Transactions' table, which has columns for DATE, SOURCE, REFERENCE, DESCRIPTION, and AMOUNT. It displays the message '<No data to display>' and shows '0 of 0 items selected.' On the right is the 'Imported Transactions' table, which also has columns for Date, Type, Description, Amount, Id, and Memo. It also displays '<No data to display>' and shows '0 of 0 items selected.' Both tables have a 'Abort Loading' button at the bottom right.

At the bottom of the window, there is a row of buttons: 'Settings', 'Auto Match' (which is highlighted with a black border), 'Suggested Match', and 'Match'.

Work has already begun on creating a new time-saving Bank Reconciliation process allowing you to download from your bank your statement and then to match those transactions against entries in the Datafile Cashbook. The reconciliation process offers three-levels of matching:

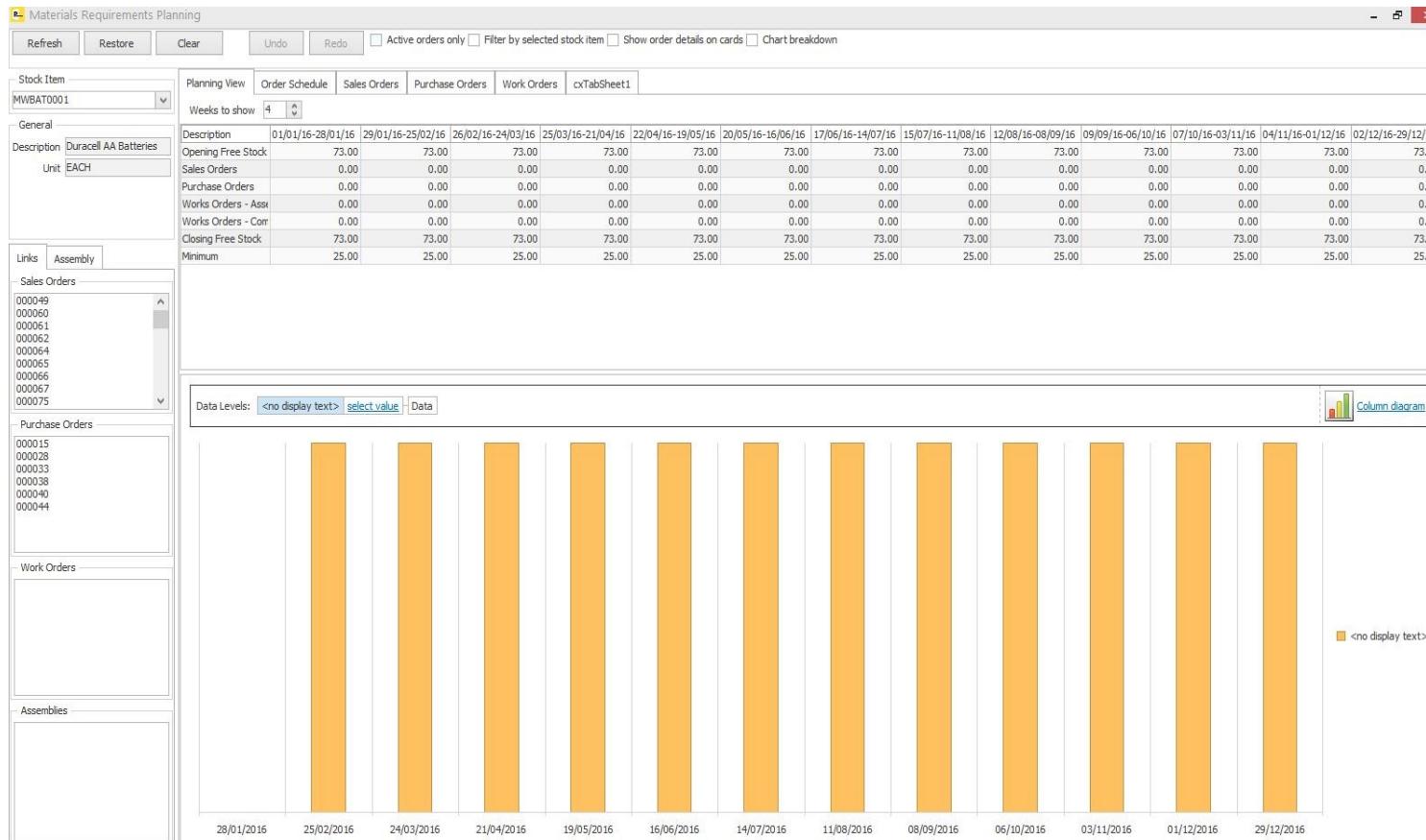
Auto Match – automatically matches entries between the bank statement and Cashbook postings where date, amount, and description match.

Suggested Match – suggest matches where amount and either date or description match between the bank statement and cashbook postings.

Manual Match – manually match entries from the bank statement and cashbook postings. This option will allow you to match on many-to-one basis where transactions to the bank may be more detailed than the cashbook posting (or vice versa).



2. New Application – Materials Requirement Planning



Planning Stock replenishment or production requirements is often achieved using a series of reports or Excel workbooks.

This new application will allow a time-based view on Stock forecasting using actual Sales Orders, Purchase Orders and Works Orders as well as optional Demand forecast values.

The view will allow “What If” style changes and “Firm Up” orders once planned.



Newsletter



Full List of Applications Available

Business Area	Module	Business Area	Module	Business Area	Module
Finance	Sales Ledger	Production	Works Order Processing	E-Business	XML Module
	Sales Invoice Surcharging		Works Order Batch Update		XML Sales Orders In
	Purchase Ledger		Works Order Time Logging		XML Sales Order ASN
	Payment Practices / Performance Reporting		Works Order Planning		XML Sales Invoices and Credits
	Nominal Ledger	Service	CRM	Digital Forms	Amazon Web Order Import
	Cashbook		Contract Management / Repeat Billing		Formworks Integration Platform
	Currency		Contract Scheduling	Integrations	Sales Ledger Transaction Batch Update
	Intrastats / SSD		Customer Care Log		Purchase Ledger Tx Batch Update
	Fixed Asset Register		Helpdesk		Stock Transaction Batch Update
	Sales Invoicer	Stock Control and Order Processing	Stock Control	Carrier Integration	Job Costing Transaction Batch Update
Payroll	Payroll		Stock Forecasting		DPD
	Human Resources		Sales Order Processing		Tuffnells
	Pension Management		Sales Order Batch Update		FedEx
	NEST Integration		Sales Order Digital Signatures	Other	Data Visualisations I
	Peoples Pension Integration		Sales Order Change Logging		Data Visualisations II
	Payroll +		Back 2 Back Order Processing		Excel RTD
Costing	Project and Job Costing		Sales Order Call Off's		SQL Out Service
	Advanced Budgeting		Sales Order Stock Assembly Link		SQL In Service
	Estimating		Inter Branch Transfers		Post Code Lookup
	Project Tasks		Purchase Order Processing		Outlook Contact Synchronisation
			Purchase Consignment Tracking		Advanced Alerts
			Automatic Purchase Ordering		Profiler
			GRNI and Nominal Accrual Posting		Profiler +
			Purchase Order Batch Update		
			Purchase Order Call Off's		
			Batch and Serial Number Tracking		
			Point of Sale		